

# Hæger & Partner®

RECRUITMENT | OUTSOURCING

## Nordic Pricing & Tender Manager Based in Denmark

**On behalf of our client we are recruiting a Nordic Pricing & Tender Manager to the company's Danish office just north of Copenhagen. The company has a very attractive product portfolio and one of the best pipelines in the pharmaceutical industry in immunology, oncology, hematology and CNS.**

### **Job description**

You will join a team of dedicated market access specialists with strong backgrounds from academia as well as from the pharmaceutical and governmental sectors. You will work in cross functional-teams and actively contribute to the company's success.

### **Major working responsibilities**

- To ensure that effective strategies and processes concerning pricing and tender bids are in place.
- To design and implement successful and profitable pricing and tender strategies for the company's product portfolio.
- To assemble pharmaceutical tender bids, coordinate the company's Nordic response and ensure a follow up on all tender contracts.
- To design, create and present for approval, business plans for tenders.
- To collaborate with internal (Finance/Logistics/Business units) and external (tender bodies/industry associations etc) parties regarding pricing and tender questions.

### **Experience needed**

- Bachelor's degree (pref. economics/business or legal studies) or an equivalent of 4 years business experience in public procurement/tenders.
- Strong in Microsoft Office, especially Excel.
- Attention to detail.
- Highly structured and organized (manage several projects simultaneously).
- Strong collaborative and communicative skills.
- Nordic experience is an advantage
- You are analytical and have a structured and organized working style
- You are native in at least one Nordic language and proficiency in oral and written English.

**Please apply through [www.haegerpartner.se](http://www.haegerpartner.se)**

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